



City of Wheaton, Illinois

City of Wheaton  
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[www.wheaton.il.us](http://www.wheaton.il.us)

*TO:* Don Rose City Manager

*FROM:* Joan M. Schouten, MBA CPIM CPPB Procurement Officer

*DATE:* April 11, 2016

*RE:* Recommendation to Award

### *Line Striping - Thermoplastic*

**Solicitation Process: Co-operative: NWMC Suburban Purchasing Council**

**Recommended Dealer: Superior Road Striping**

**Fund: General Account#: 17031720-64100 Account Description: Contractual Services      Fiscal Year: 16-17**

**Budget:** **\$65,000**

**Request for Purchase:** **\$65,000 not to exceed**

**Budget Impact:** **\$ 0**

**Background:** The city's decision to purchase the above contractual services is based on the following:

- The Public Works Streets Department maintains all roadway striping within city limits.
- Striping, over time, wears and requires replacement.
- The city has historically retained services through the NWMC/SPC. Last year, a study was done to compare prices with other sources and the results validated that the most attractive pricing came through the NWMC/SPC
- This year the NWMC/SPC publicly solicited for a new contract.
  - They received three bidders.
  - The lowest responsive, responsible bidder was the incumbent service provider: Superior Road Striping.
  - Superior proposed pricing lower than last year.
    - 4" marking = \$.48 (down from \$.54 or 11.1%)
    - 5" marking = \$.70 (down from \$.84 or 16.7%)
    - Letters & symbols = \$3.25 (down from \$4.09 or 20.5%)
- The city's past work with the contractor, Superior Road Striping, has been satisfactory.

**Attachments:** none