

MEMORANDUM

TO: The Honorable Mayor and City Council
FROM: Nathan Plunkett, Street Superintendent
DATE: May 16, 2022
SUBJECT: Recommendation to Purchase Bulk Rock Salt

Request

Approve the resolution for the purchase of Bulk Rock Salt.

Background

The Department of Public Works is responsible for snow removal and ice control operations for the City’s approximately 167 miles of streets, select designated City sidewalks, municipal parking lots, parking garages, and commuter stations. The use of bulk rock salt is an essential and necessary material for snow and ice control operations.

Joint Purchase

DuPage County issued a bid for bulk rock salt in March 2022. The DuPage County solicitation included a joint purchasing option that allows for 37 surrounding communities to utilize the bid. The City’s estimated tonnage, 2,000 tons, was included in the total optional joint purchasing tonnage of the DuPage County bid. Morton Salt, Inc. is the lowest responsible bidder for bulk rock salt at a price of \$75.88/ton delivered. The City must purchase a minimum of 80% of the estimated 2,000 tons (1600 tons) and can purchase up to 130% of the estimated tonnage for \$75.88/ton. The bid price for 131% up to 150% of the estimated tonnage is \$85.88/ton.

	Morton Salt, Inc.	Cargill, Inc.	Compass Minerals America, Inc.
Townships/Municipalities Standard Delivery	\$75.88/ton	\$81.99/ton	\$84.21/ton
Pricing for 131%-150% of projected usage	\$85.88/ton	\$92.98/ton	\$94.21/ton

Procurement Review

Procurement staff reviewed the bid from Morton Salt, Inc., for conformity with the City’s terms and conditions, bid bond and insurance requirements. Morton Salt, Inc., is compliant with the bid requirements.

Budget Impact

The total budgeted amount for Bulk Rock Salt is \$267,730.00 and is available in the General Fund-Road Materials account. The price of salt per ton decreased 6.5% from \$81.13/ton in 2021 to \$75.88/ton in 2022.



Recommendation

Staff recommends that the City Council adopt the resolution authorizing the execution of Agreement 294 with Morton Salt, Inc. for the purchase of Bulk Rock Salt on an as needed basis for a total amount of \$267,730.00. This agreement is effective for one (1) year with the City's option to extend for three (3) additional one-year terms if Morton Salt, Inc. agrees to the same pricing, terms, and conditions of the original agreement.

The Agreement with its exhibits, bid package and responses are on file in the City Clerk's office and available for review.

RESOLUTION R-2022-

**A RESOLUTION AUTHORIZING THE PURCHASE OF BULK ROCK SALT FROM MORTON SALT, INC.
THROUGH THE JOINT PURCHASING PROGRAM WITH DUPAGE COUNTY FOR A
TOTAL AMOUNT OF \$267,730**

WHEREAS, pursuant to the Illinois Governmental Joint Purchasing Act (30 ILCS 525/1, et seq.), the City may purchase personal property, supplies, and services joining with other governmental units; and Illinois State Statutes authorize municipal governments to jointly purchase supplies; and

WHEREAS, the City participated in a joint purchasing solicitation (Bid Number 22-044-DOT) led by DuPage County, which included a total of 37 surrounding communities, for Bulk Rock Salt; and

WHEREAS, DuPage County ("County") solicited bids in a public bidding process and bids were publicly opened and read on April 27, 2022, at 2:00 PM and Morton Salt, Inc. was determined to be the lowest, responsive, responsible bidder with a bid in the amount of \$75.88 per ton for standard delivery up to 130% of projected usage and a unit cost of \$85.88 per ton for 131% to 150% of projected usage (hereinafter "Joint Purchase Pricing"); and

WHEREAS, the City requested 2,000 tons of bulk rock salt through the joint purchase and is required to purchase 1600 tons (80% of the 2,000 ton order) of rock salt and can receive up to 2600 tons (130% of the 2,000 ton order) of rock salt for the price of \$75.88 per ton; and

WHEREAS, the City budgeted funds in the CY2022 General Fund for a total amount of \$267,730 for Bulk Rock Salt; and

WHEREAS, both parties agree to the terms and conditions and pricing set forth in the bid proposal and the agreement for Bulk Rock Salt; and

WHEREAS, the corporate authorities of the City of Wheaton, DuPage County, Illinois find it reasonable and appropriate to enter into an agreement with Morton Salt, Inc., 444 West Lake Street, Chicago, Illinois, 60606, for the purchase of Bulk Rock Salt on an as needed basis, in accordance with the Joint Purchase Pricing, with a minimum purchase of 1,600 tons and for a period of one (1) year, with the option to extend for three (3) additional one-year terms.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Wheaton, Illinois, that:

The Mayor is hereby authorized to execute, and the City Clerk is hereby directed to attest to City of Wheaton Agreement No. 294 with Morton Salt, Inc., 444 West Lake Street, Chicago, Illinois, 60606, for the purchase of Bulk Rock Salt on an as needed basis in accordance with the pricing in DuPage County Bid Number 22-044 DOT for a one (1) year term and a total amount of \$267,730 with the City's option to extend the agreement at the agreed upon prices and terms of the original agreement for three (3) additional one-year terms; and that a copy of that certain City of Wheaton Agreement No. 294 is on file with the City Clerk's office as Exhibit A to this Resolution R-2022-____ and is hereby incorporated into this Resolution as if fully set forth herein.

ADOPTED this 16th day of May 2022.

Mayor

ATTEST:

City Clerk

Roll Call Vote:

Ayes:

Nays:

Absent: